Excerpted from a letter from San Diego, California June 22, 1968

COPY

I have before me the latest scoreboard listing the branch bundle orders. San Diego is listed as "none" in all categories.

This is not quite accurate, but I hasten to add, the fault is by no means yours. Long experience with slow deliveries from New York has led us to rely upon Los Angeles for Militants and literature.

I want to briefly mention a few of our activities around the Militant so that you and the Party nationally can get a truer picture of our work and convert us from a "none" to a "some."

We distributed 500 copies of the Militant Choice 68 issue on two campuses -- incidentally we sold \$60.00 worth of literature. We also got 50 copies of the 6/7 issue and 100 copies of the 6/14 issue. I have just sent an order to LA for the 6/21 issue plus Young Socialists and L'Enrage: All this material will be on sale at the SDS bookstore which just opened.

Comradely, Bill Kitt

Chicago, Illinois June 25, 1968

A few more brief points on the Militant sales. One of the important things we were able to do was involve a very high percentage of the branch and YSA in participation. As a result, the main load did not fall on a few comrades, and we have been able to average 80-85% of the bundles being sold for the past four weeks.

After the first two weeks, the general blackout of news on Francelin the bourgeois press has evidently had the result of diminishing interest in France. Especially at shopping centers and at the plants, the comrades have noticed that the best sales were made by hawking the Militant as a socialist paper, rather than just asking people to read about France.

The sales at the plants (mostly US Steel South Works) were overwhelmingly to black workers who are a high percentage of the workers at that plant. In addition, in the last two weeks we have noticed some young white workers as well as a number of black workers buying the paper for the second or third time.

At the shopping center at 31st and Drexel sales were especially good. Some black nationalist groups occasionally set up literature tables there and there was a good reception to the Militant from some of the clearly politicalized people.

Our main effort, though, was on campus sales, the best places being U of I, U of C and Northwestern. But even now, the rate of sales at the plants and shopping centers was about equal with that on campus.

Comradely, Gus Horowitz